

Eli Lilly and Company is a Fortune 500 pharmaceutical company seeking qualified candidates for sales assignments throughout the U.S. Our goal is to become the premier sales force in the pharmaceutical industry. We are looking for diverse and dynamic professionals who want to be a part of a winning team and to make a difference in people's lives.

Sales representatives are responsible for professionally promoting Lilly's products to healthcare professionals with the goal of achieving sales growth in their respective territories. Representatives are expected to conduct analyses on product and market trends, develop and execute territory business plans, coordinate efforts with territory partners in a team environment, as well as accurately complete routine reports.

To qualify, a bachelor's degree is required with a minimum GPA of 2.75. Additional education (MBA/Masters) is a plus. Campus candidates should demonstrate strong leadership and academic achievements. Experienced candidates should demonstrate a proven track record of successful performance in a business environment. All candidates should be highly motivated, excellent negotiators and extremely competitive.

If you are interested in a career at Eli Lilly and Company prior to our campus visitation you can go online, apply and complete the pre-employment survey. Please follow these steps.

1. Visit www.lilly.com
2. Select "Job Search."
3. Select "Sales Opportunities."
4. Select "Sales Job Opportunities."
5. Select "Sign In" in the top right corner of the screen.
6. Select "Create a New Account"-insert requested information in the resulting pages.
7. You will be directed to a listing of sales positions, select the position that best fits your geographic preference.
8. Once you have selected a job listing, select "Submit Resume"-insert requested information in the resulting pages.
9. You will then be directed to the Pre-Employment Survey.
10. Complete survey and PRINT your results.